

# Networking Resources Map of Richmond Metropolitan Area



## Networking Resources

- **Individual Career and Job Networking Groups**

- **Career Prospectors (CP) – West End**

<http://career-prospectors.com>

This organization started in 2002 with the purpose of serving the greater Richmond area, focused on helping people find job opportunities. Whether relocated, terminated, down sized, or are still working and looking for a new opportunity, all are welcome. Meetings are held at Three Chopt Presbyterian Church (TCPC). A typical meeting involves networking and sharing Leads, guest speakers on topics such as resume writing, elevator speeches, self-marketing plans, web search skills, networking exercises, mock interviews, discussion group accountability, and general support. The purpose of networking is developing a network of friendly people who share information to help one another. 80% of the job openings are not advertised and networking is key. It is essential that you develop friendly relationships with people who can tip you off to job openings, perhaps even introduce you to the key person who is doing the hiring. There is truth in, "It's not what you know, but who you know."

○ **Job Assistance Ministry (JAM) – West End**

<https://saint-mikes.org/jobs-assistance-ministry>

The vision for this group is to offer all of the services a job seeker would receive at a career transition /outplacement center. They have been able to achieve this goal thanks to many talented volunteers, who include Human Resource leaders, career counselors, recruiters, business owners, and many others. In addition to weekly job search skills workshops, they provide a Job Seeker's Guide, JAM LinkedIn group (1,500 members), resume reviews, one-on-one mentoring, career coaching, mock interviews, career counseling, special workshops, and pastoral care/counseling. Everyone in the community is welcome who has a need, with their doors open to all who request services.

● **Local Chambers of Commerce Networking Groups**

○ **Amelia County Chamber of Commerce:**

<https://ameliachamber.org/>

The mission of the ACCOC is to advance and promote the economic environment for business, and to advocate responsive government and quality education in the county of Amelia, Virginia.

○ **Caroline County Chamber of Commerce:**

<http://carolinecountychamber.com>

○ **Charles City Chamber of Commerce:**

<http://www.charlescitychamber.com>

○ **Chesterfield County Chamber of Commerce:**

<http://www.chesterfieldchamber.com>

Is a champion for the business community, fostering growth and development, transformational relationships, and a thriving environment in Chesterfield County.

○ **Dinwiddie County Chamber of Commerce:**

<http://dinwiddiechamber.org>

A grassroots chamber comprised of business, community and government leaders. As a not for profit member organization, The Chamber strives to promote business and community growth. The Dinwiddie Chamber is also dedicated to promoting the welfare of others and nonprofits that do the same.

○ **Goochland County Chamber of Commerce:**

<http://goochlandchamber.org>

The mission is to provide support, leadership and enhancement to the County's existing and potential businesses through education, networking and communications. The Chamber promotes Goochland County by actively supporting its members and supporting the balance between the quality of life and economic growth by being responsive to member concerns and flexible to changing environments.

○ **Chamber of RVA:**

<https://www.chamberrva.com/>

GRCC is building a thriving business community by supporting the success of its members, providing a strong business voice and developing leaders and entrepreneurs. The Chamber, a not-for-profit business memberships association, is the voice of business in the City of Richmond

and the counties of Charles City, Chesterfield, Goochland, Hanover, Henrico, New Kent and Powhatan, as well as the Town of Ashland. "Meet the Chamber" is an informal way to get to know us better and learn what membership can mean for your business. At Meet the Chamber, you'll learn more about how we can provide value for your business and how to get the most out of your membership. All events occur at the Greater Richmond Chamber. No purchase necessary. No obligation.

○ **Hanover Association of Business and Chamber of Commerce:**

<http://hanoverchamberva.com/>

The Hanover Association of Business and Chamber of Commerce provides leadership within the Hanover County VA business community, to champion economic development while safeguarding business interests and property rights, to promote professional standards and ethics within the business community and to maintain positive relationships among businesses, educators, governments and residents.

○ **Hopewell-Prince George Chamber of Commerce:**

<http://www.hpgchamber.org>

The Hopewell/Prince George Chamber of Commerce exists to create connections and provide solutions to encourage business growth in our region. The Chamber ensures the vitality of our community through our dynamic member network, offering breadth of knowledge and depth of experience.

Our legacy is in welcoming newcomers; this influx of talent and leadership makes us strong and resilient.

○ **King William County Chamber of Commerce:**

<https://www.facebook.com/King-William-Chamber-of-Commerce-Inc-134336810563/>

Website does not appear to be updated.

○ **New Kent Chamber of Commerce:**

<http://www.newkentchamber.org>

Provides a wealth of opportunities to meet business leaders, expand your clientele base, reduce your bottom line and get involved in those issues impacting our business community and quality of life.

○ **Powhatan Chamber of Commerce:**

<http://www.powhatan-chamber.org>

The Powhatan Chamber of Commerce promotes local products and services while at the same time protecting business interests.

○ **Sussex County Chamber of Commerce:**

<http://www.sussexcounty-chamber.org>

○ **Virginia Chamber of Commerce:**

<http://www.vachamber.com>

The Virginia Chamber of Commerce (VCC) is the Commonwealth's largest and most influential business advocacy organization. The Chamber works actively in the legislative, regulatory and political arenas as the voice of business to the Governor's Office, General Assembly members, and our federal elected officials. The VCC is the only statewide business organization that represents all types and sizes of businesses on broad-based issues at both the state and federal level. They enjoy a good working relationship with the 130 local chambers throughout the state.

- **Incorporated Towns**

- **Greater Richmond Region:**

- <http://www.grpva.com>

- **Town of Ashland, VA:**

- <http://www.town.ashland.va.us>

- **Town of Bowling Green, VA:**

- <http://www.townofbowlinggreen.com>

- **General Business Networking Groups**

- **American Business Women's Association:**

- <http://www.rivercityexpressnetwork.org>

- River City Express Network was founded in 2001 to provide professional education and networking support to Richmond area business women who need a different kind of organization.

- **Association for Corporate Growth:**

- <http://www.acg.org/richmond>

- ACG Richmond, organized in 1996, provides its members unparalleled opportunities for deal making and professional development through quality networking, programs, and education.

- **American Culinary Federation (ACF) Virginia Chefs Association:**

- <http://www.vachefs.org>

- The American Culinary Federation apprenticeship training program has been designed to provide future culinarians entering the workplace with comprehensive training in the practical and theoretical aspects of work required in a highly skilled profession.

- **Carolinas-Virginia Minority Supplier Development Council:**

- <http://www.cvmsdc.org>

- The Virginia Minority Supplier Development Council (VMSDC) fosters relationships between minority suppliers and their potential clients: Fortune 500 corporations, government agencies and universities. By serving as a conduit between diverse suppliers and the leaders of corporate America, the council offers companies the opportunity to interact with a wider range of potential partners. This inclusive environment supports economic growth, increases employment opportunities and enhances the competitive landscape.

- **Connect Richmond:**

- <http://www.connectrichmond.org>

- Connect Richmond provides information, resources and instant access to nonprofits, civic leaders, volunteers and others interested in improving Metro Richmond - the rest is up to you.

○ **Creative Mornings:**

<https://creativemornings.com/cities/rva>

Attendees gather in cities around the world to enjoy fresh coffee, friendly people, and an international array of breakfast foods. Volunteer hosts and their team members organize local chapters that not only celebrate a city's creative talent, but also promote an open space to connect with like-minded individuals.

○ **Encorepreneur:**

<http://www.encorepreneur.net>

Encorepreneur! is a community whose goal is to help its members make their next business & personal accomplishments as successful, full of purpose and fun as they have been in the past. Encorepreneurs have never been content to go with the flow or to take the easiest path. They are leaders, learners, explorers, creators and builders. Some are approaching the end of their careers & others are just finishing up one "gig" and looking for another. Today, they are ready for an encore performance. That's why we call them "encorepreneurs."

○ **Executive Women International:**

<http://www.ewirichmond.org>

Brings together key individuals for the purpose of promoting member firms, enhancing personal and professional development, and encouraging community involvement.

○ **Henrico Business Leaders (HBL):**

<http://www.henicobusinessleaders.com>

HBL is an organization of community minded individuals gathered to enable networking for the purpose of strengthening and growing business relationships. The desire is to bring Henrico residents, businesses and government closer together as we promote Henrico County's residents, supporting organizations, businesses, schools, both public and private, and maintenance of educational excellence in the county. There are both breakfasts and socials run by HBL.

○ **HYPE - Helping Young Professionals Engage:**

<https://www.chamberrva.com/programs/hype/>

Goal is to enrich the region by connecting young professionals.

○ **Innsbrook Executives Breakfast Club:**

<http://www.innsbrook.com/innsbrook-executives-breakfast-club>

Local executives and business leaders have been meeting at the Innsbrook Executives' Breakfast Club for terrific networking opportunities, great conversations with peers and colleagues, and valuable business tips.

On the third Monday of each month the club features informative guest speakers that discuss the timely topics to keep business leaders in the know. Those in attendance enjoy an appetizing breakfast buffet from some of the top caterers in the area. Adding to the fun are door prizes and free guest passes given away at every meeting.

Members also receive a listing in the Breakfast Club Directory, monthly email reminders, and eligibility for door prizes and the members' only year-end giveaway.

○ **Institute for Supply Management; Carolinas-Virginia: Richmond Metro**

## **Chapter (ISM-CV):**

<https://richmond.ism-cv.org>

Founded in 1920 as a professional purchasing association, ISM Carolinas-Virginia (ISM-CV) has grown and evolved to become the largest regional supply management and procurement organization in the southeastern United States, committed to the ongoing growth and improvement of the profession and our members. An affiliate of the Institute for Supply Management, ISM-CV offers members ongoing programs and activities designed to enhance their professional development through research, education and communication. Membership includes supply chain and procurement professionals and managers employed in both the private and public sector.

## **O LeanInRVA:**

<http://leanincircles.org/circle/leaninrva>

This circle is designed to bring woman of all ages in the RVA area together to share, mentor, support, grow, and laugh. The central topic is how to LEAN IN and make the most out of your career, time, energy, etc. It's a place where we can share our issues and struggles and hear what others did in that situation. We believe in development across three areas - professional/career, personal, and community. We align all that we do to one of those areas.

## **O Midlothian Business Alliance (MBA):**

<http://midlobusiness.com>

Is devoted to creating a strong and vital business community via a forum for the exchange of information. We serve as a forum for the exchange of information and provide opportunities to strengthen relationships, helping make the Midlothian area a better place to live, work, and play.

## **O National Association of Women Business Owners (NAWBO):**

<http://nawborichmond.org>

Contributes a strong voice and vision for women entrepreneurs and corporate partners in creating business opportunities, strategic alliances and influencing public policy.

## **O National Speakers Association (NSA Virginia):**

<http://nsavirginia.org>

NSA Virginia is the leading source in Virginia for community, educational, and entrepreneurial business knowledge.

Our group is comprised of professional speakers who are enthusiastic, dynamic and want to elevate our businesses to the next level. Many of our members have achieved recognition at the national level. Our events are open to those who want to connect with experts who speak, train, coach and consult all over the world. If you are a professional speaker or an aspiring professional speaker, NSA Virginia is the place to be.

## **O Network After Work:**

<https://www.networkafterwork.com>

Network After Work is America's premier face-to-face networking organization. The company was founded in 2009 with a handful of recurring networking events in a few select cities and has since expanded to over 85 cities with well over 4 million members. Network After Work avoids the usual grind of networking in conference rooms and trade show lobbies to instead host

exciting monthly, bi-monthly, and special networking events in different cool local venues with a relaxed atmosphere. Business owners, entrepreneurs and career-minded professionals gather over drinks and casual conversations to share resources, contacts, and strategies that help support each other's career and business goals. Network After Work offers a range of memberships, partnership opportunities, events, advice, and even a mobile app that are all designed to help propel members and event attendees to the next level of their professional objectives.

○ **Networking Doctor:**

<http://thenetworkdoctorrva.com>

Integrating communities through education and business.

○ **OWIT Central Virginia:**

<http://www.owit.org/>

Organization of Women in International Trade (OWIT) is united around the globe to foster international trade and the advancement of women and men doing business in international trade by providing networking and educational opportunities. It is a non-profit professional organization. The OWIT International network currently extends across 25 chapters located in Central, North, and South America, Western Europe, Africa, and the Middle East with approximately 3,000 individual members around the world.

○ **PMI Central Virginia Chapter:**

<http://www.pmicvc.org>

The mission of PMI Central Virginia is to serve the professional interests of chapter members by enhancing expertise through project management education and training, supporting PMI certifications, and promoting association with other project management professionals. Members include business, civic, government, and education communities in Central Virginia.

○ **P.R.O. – Professional Referral Organization:**

<http://www.vcpro.org>

A professional networking organization dedicated to the enhancement of our members' financial and business success through the exchange of business referrals.

The keywords being "business referrals". The essence of networking is meeting people and letting them know what products and services you provide. The reward is an opportunity for more sales and generating positive word-of-mouth that reaches the ears of potential clients.

The organization allows individual in career transition to participate at no additional cost. The group allows a spot for individuals who are seeking employment.

○ **Retail Merchants Association (RMA):**

<http://www.retailmerchants.com>

Enhances the image and profitability of member companies through advocacy, information and networking opportunities.

○ **Richmond Ad Club:**

<http://www.richmondadclub.com>

A dynamic organization of advertising professionals serving the Richmond, Virginia advertising community since 1960. The Ad Club is dedicated to the betterment of the advertising industry in our area and throughout the Southeast. Their mission: "To unite our ad community through service endeavors, education and the celebration of creativity.

○ **Successful Women for Advancement & Networking:**

<https://www.facebook.com/RichmondSWAN/>

Women business owners who join forces for advancement and networking.

○ **Synapse:**

<http://www.synapsehubs.com>

Our Synapse mission is to help businesses and nonprofits in communities across the U.S. connect with one another to foster greater economic and community development.

Our value proposition is created by the synergy of the right people connecting and collaborating. Our Hub members are a totally diverse group committed to their own success and the success of everyone else in the Synapse group.

Our entire approach is to get the right people in the room. That way, we create more mutually beneficial business relationships.

○ **Two Twelve Referral Network:**

<http://twotwelvereferrals.com>

The concept of TwoTwelve Referral Network is based off the boiling point of water. At 211 degrees, all you really have is really hot water.

At 212 degrees, you now have steam that can move locomotives, drive industry and generate power for so many things.

At TwoTwelve Referral Network, we create powerful tools and processes; training and systems; as well as technology and resources to help you get the most out of your referral network.

○ **Venture Forum Richmond, Virginia (Venture RVA):**

<http://www.richmondventureforum.com>

Learn about starting a successful business, keep up to date on emerging businesses in Richmond, and meet some of Richmond's visionary entrepreneurs and capital providers.

Luncheons are a midday meeting series that attracts more than 125 leading entrepreneurs, capital sources and business professionals from around the region for a comprehensive program that includes networking, and an educational panel discussion.

○ **Virginia Hospitality and Travel Association:**

<http://www.vhta.org>

The unified voice for the restaurant, lodging, travel and hospitality suppliers associations. The Association creates value for members by promoting the legislative interests of the industry, providing cooperative marketing, educational opportunities and protecting free enterprise.

○ **What's Happening in My Backyard, WHIMBY:**

<http://www.whimbyrichmond.com/>

Is a business-to-business networking group with members who work throughout the Greater Richmond Virginia area. The focus is on promoting the development of professional relationships via a once monthly meeting generally on the third Thursday of the month at the Westwood Club. Visitation is by invitation only; ask a current member to be invited to a meeting.



- **Specific Networking Groups**

- **Accounting**

- **American Society of Women Accountants:**

<http://www.aswarichmond.org>

The mission is “to enable women in all accounting and related fields to achieve their full personal, professional and economic potential and to contribute to the future development of their profession.

- **Virginia Society of Public Accountants - Richmond Chapter:**

<http://www.richmondcpas.org>

Enhances success of members by providing timely, relevant continuing professional education and networking opportunities.

- **Architecture and Home Building**

- **Home Building Association of Richmond (HBA):**

<http://www.hbar.org>

HBA, a non-profit trade assoc., that champions housing and community and is affiliated with the Home Building Association of Virginia and the National Association of Home Builders.

- **The Virginia Society of the American Institutes of Architects (AIA Virginia):**

<http://www.aiava.org>

VIAI is the voice of the architecture profession in Richmond and the Commonwealth, dedicated to serving its members, advancing their value, and improving the quality of the built environment.

- **The Virginia Center for Architecture (VCA):**

<http://www.architectureva.org>

VCA is dedicated to developing the understanding of architecture and design and their influence on our lives, our communities, and our world.

- **Architectural Exchange East:**

<http://archex.net> and <http://archex.net/program/schedule>

The mid-Atlantic's largest annual educational event and expo, ArchEx features more than 60 educational sessions, spectacular behind-the-scenes architectural tours, engaging special events, and cutting-edge vendors. This conference, sponsored by AIA Virginia (above) is held at the Greater Richmond Convention Center in November of each year.

## ○ **Education**

### ○ **Virginia Education Association (VEA):**

<http://www.veanea.org>

The VEA draws upon the collective strength of its 50,000-plus members to make public schools a better place to learn and to work and to advocate for constituents.

## ○ **Economics, Finance, and Insurance**

### ○ **Independent Insurance Agents of Virginia (IIVA):**

<https://www.iiav.com/default.aspx>

IIVA is an organization devoted to promoting, enhancing, serving, and assisting independent insurance agents.

### ○ **Richmond Association of Business Economics (RABE):**

<http://www.rabeva.org>

Is a non-profit, non-partisan professional association that provides educational and networking opportunities for individuals interested in economics and its application to public policy. RABE members come from many professions, including business economics, real estate, university education, central banking, state and local government, and financial consulting.

### ○ **The National Association of Insurance and Financial Advisors- Richmond, VA:**

<http://www.naifanet.com/richmond>

Protects and promotes the critical role of insurance in a sound financial plan and the essential role provided by our professional agents and advisors.

### ○ **Virginia Bankers Association (VBA):**

<http://www.vabankers.org>

Has served as the organized voice for the Commonwealth's banking industry since 1893 providing solutions to aid in resolving differences, unifying efforts, and accomplishing objectives otherwise not achievable.

## ○ **Science | Engineering | Environmental | Sustainability**

### ○ **American Chemical Society (ACS):**

<http://virginia.sites.acs.org>

ACS local sections promote public awareness of chemistry by being involved in community outreach programs and working with chemistry students and STEM programs to enhance scientific awareness and communicate the value of chemistry in our society.

### ○ **American Council of Engineering Companies (ACEC):**

[www.acecva.org](http://www.acecva.org)

ACEC Virginia is the largest engineering firm association in the state and will help you Build Your Business whether you are a large engineering firm or a one-person shop. We are made up of more than 85 independent engineering firms representing more than 3,000 employees throughout Virginia.

○ **American Nuclear Society (ANS):**

<http://www.ans.org/>

The Virginia Section of the American Nuclear Society was chartered on September 26th, 1956. Its mission was, and still is, to promote the advancement of nuclear technology and professions in the Virginia and surrounding areas.

○ **American Society of Civil Engineers (ASCE):**

[www.ascevirginia.org](http://www.ascevirginia.org)

The American Society of Civil Engineers represents more than 150,000 members of the civil engineering profession in 177 countries. Founded in 1852, ASCE is the nation's oldest engineering society.

ASCE stands at the forefront of a profession that plans, designs, constructs, and operates society's economic and social engine – the built environment – while protecting and restoring the natural environment.

○ **American Society of Highway Engineers (ASHE):**

<http://olddominion.ashe.pro>

Provides a forum for members and partners of the highway industry to promote a safe, efficient and sustainable highway system through education, innovation and fellowship.

○ **American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE):**

<https://www.facebook.com/AshraeRichmondChapter/>

ASHRAE, founded in 1894, is a global society advancing human well-being through sustainable technology for the built environment. The Society and its members focus on building systems, energy efficiency, indoor air quality, refrigeration and sustainability within the industry. Through research, standards writing, publishing and continuing education, ASHRAE shapes tomorrow's built environment today.

○ **ASM International (ASM Intl):**

<http://www.asminternational.org/web/eastern-virginia-chapter/home>

ASM International is the world's largest association of metals-centric materials engineers and scientists. The Eastern Virginia Chapter is dedicated to informing, educating, and connecting the materials community to solve problems and stimulate innovation around the world.

○ **American Society of Mechanical Engineers (ASME):**

[https://community.asme.org/central\\_virginia\\_section/m/default.aspx](https://community.asme.org/central_virginia_section/m/default.aspx)

ASME helps the global engineering community develop solutions to real world challenges. Founded in 1880 as the American Society of Mechanical Engineers, ASME is a not-for-profit professional organization that enables collaboration, knowledge sharing and skill development across all engineering disciplines, while promoting the vital role of the engineer in society. ASME codes and standards, publications, conferences, continuing education and professional development programs provide a foundation for advancing technical knowledge and a safer world.

○ **American Society for Quality (ASQ):**

<http://www.asqrichmond.org/>

ASQ (American Society for Quality) is a global community of people dedicated to quality who share the ideas and tools that make our world work better. With individual and organizational members around the world, ASQ has the reputation and reach to bring together the diverse quality champions who are transforming the world's corporations, organizations and communities to meet tomorrow's critical challenges.

○ **American Society of Safety Engineers (ASSE):**

<https://colonialva.asse.org/>

Founded in 1911, the American Society of Safety Engineers (ASSE) is the world's oldest professional safety society. ASSE promotes the expertise, leadership and commitment of its members, while providing them with professional development, advocacy and standards development. It also sets the occupational safety, health and environmental community's standards for excellence and ethics.

We meet monthly, usually on the third Monday of the month in the Richmond metropolitan area, to network, learn and share our experience with others. We welcome visitors and guests at any meeting!

○ **Businesses for the Bay (B4B):**

<http://businesses.allianceforthebay.org>

The Alliance for the Chesapeake Bay's *Businesses for the Bay* (B4B) program encourages businesses within the Chesapeake Bay watershed to take voluntary and measurable actions to support protection and restoration of the Chesapeake Bay and help the public understand the valuable role of the business community in sustaining the health of the Chesapeake Bay and its watershed.

○ **Biomedical Engineering Society (BMES):**

<https://vcu.collegiatelink.net/organization/bmesatvcu>

BMES at VCU is dedicated to exposing its members to all aspects of Biomedical Engineering. From practical application to industry connections and innovative speakers, BMES at VCU provides its members with opportunities to succeed in the future.

○ **Construction Specifications Institute (CSI):**

<https://www.csiresources.org/communities/components/chapterlocator>

The mission of CSI is to advance building information management and education of project teams to improve facility performance.

○ **Environmental Safety & Health (EHS) Auditing Association:**

<http://www.eshaa.org>

A focused network to share information on EHS auditing requirements.

○ **First Chesapeake (Robotics):**

<https://www.firstchesapeake.org>

Volunteer groups at various high schools in the area. Opportunities to help with robotics, fundraising, marketing, and various other roles.

○ **Friends of Bryan Park:**

<http://friendsofbryanpark.org>

501 (c)(3) group that supports Bryan Park. Monthly seminars are held at the Nature Center.

○ **Health Physics Society (HPS):**

<http://www.hpschapters.org/vahps/>

HPS also has a goal of providing information for the public to assist in the understanding of the field of health physics.

○ **Institute of Electrical and Electronics Engineers (IEEE):**

[www.ieee.org/richmond](http://www.ieee.org/richmond)

IEEE, the world's largest technical professional organization, dedicated to advancing technology for the benefit of humanity. There are 420,000+ IEEE members in more than 160 countries. IEEE publishes a third of the world's technical literature in electrical engineering, computer science and electronics and is a leading developer of international standards for today's telecommunications, information technology and power generation services.

○ **Institute of Industrial Engineers (IIE):**

<http://www.vaeng.com/societies/the-institute-of-industrial-engineers-iiel>

Industrial and systems engineers make things better in any industry — from automobile manufacturing and aerospace, to healthcare, forestry, finance, leisure, and education. The Institute of Industrial and Systems Engineers, founded in 1948, helps its members improve complex organizations around the world and across industries. Throughout their careers, members turn to IIE for tools and connections that provide an integrated and systemic perspective to business challenges. Solving complex problems is our common objective.

○ **National Association of Corrosion Engineers (NACE):**

[www.nace.org/cstm/Membership/Chapters/Chapter.aspx?id=580eaf8a-ed23-db11-953d-001438c08dca](http://www.nace.org/cstm/Membership/Chapters/Chapter.aspx?id=580eaf8a-ed23-db11-953d-001438c08dca)

NACE International, The Worldwide Corrosion Authority, serves nearly 36,000+ members in 140 countries and is recognized globally as the premier authority for corrosion control solutions. The organization offers technical training and certification programs, conferences, industry standards, reports, publications, technical journals, government relations activities and more. NACE International is headquartered in Houston, Texas, with offices in San Diego, California; Kuala Lumpur, Malaysia; Shanghai, China, Sao Paulo, Brazil and Al-Khobar, Saudi Arabia. It has a mission to protect people, assets and the environment from corrosion.

○ **Project Management Institute (PMI):**

[www.pmicvc.org](http://www.pmicvc.org)

The mission of PMI Central Virginia is to serve the professional interests of chapter members by enhancing expertise through project management education and training, supporting PMI certifications, and promoting association with other project management professionals. Members include business, civic, government, and education communities in Central VA.

○ **Richmond Area Program of Minorities in Engineering (RAPME):**

<http://www.rvamep.org/>

The Richmond Minorities in Engineering Partnership (RMEP) is a local non-profit organization, which was officially incorporated in July 1978 as Richmond Area Programs for Minorities in Engineering (RAPME) with 10 industry sponsors with a goal to achieve greater diversity in science and engineering. Today, RMEP is managed by a board of STEM professionals from the academic, corporate, and government sectors.

RMEP was formed to establish a mechanism by which minority middle and high school students can be encouraged to consider science and engineering as a profession, thereby assisting in the national effort to alleviate underrepresentation of minorities in all engineering professions.

RMEP is an exemplary program of collaborative efforts that bring together two partner institutions: Virginia State University and Virginia Commonwealth University; to offer our signature Summer Engineering Institute.

With the passion, experience, and knowledge, RMEP continues to set strategic directions to maintain a pipeline of minority students across the science and engineering disciplines.

○ **Richmond Development Community (RDC):**

<https://www.linkedin.com/groups/2886548/profile>

This is a forum for members of the real estate development community in Richmond Virginia, including: developers, investors, lenders, consultants, attorneys, realtors, engineers, architects, contractors, accountants, commercial insurance agents, planners, etc. Membership is intended to be broad based and includes related industry professionals focusing on all aspects real estate from site selection and acquisition to disposition.

○ **Richmond Joint Engineers Council (RJEC):**

<http://www.rjec.org/>

The Richmond Joint Engineers' Council is an all-volunteer coalition of engineering, scientific and technical societies in the Richmond / Petersburg Metropolitan Areas of Virginia.

○ **Society of American Military Engineers (SAME):**

[www.same.org/Central-Virginia](http://www.same.org/Central-Virginia)

The Society of American Military Engineers leads collaborative efforts to identify and resolve national security infrastructure-related challenges. Founded in 1920, SAME unites public and private sector individuals and organizations from across the architecture, engineering, construction, environmental and facility management, cyber security, project planning, contracting and acquisition, and related disciplines in support of national security.

○ **Society of Women Engineers (SWE):**

<https://www.sites.google.com/site/ricsocietyofwomenengineers/>

SWE is a not-for-profit educational and service organization that helps establish engineering as a highly desirable career aspiration for women. SWE is a great tool to help women succeed, advance toward their goals, and be recognized for life-changing contributions and achievements as engineers and leaders. We stimulate women to achieve full potential in careers as engineers and leaders, expand the image of the engineering profession as a positive force in improving the quality of life, and demonstrate the value of diversity. The Richmond Chapter is made up of multiple engineering disciplines throughout Central Virginia, including, but not limited to the Richmond metropolitan area, Petersburg, and Charlottesville.

○ **Virginia Society of Professional Engineers (VSPE):**

<http://www.vspe.org>

The National Society of Professional Engineers (NSPE) was established in 1934 to realize a simple but vital goal: create an inclusive, nontechnical organization dedicated to the interests of licensed professional engineers, regardless of practice area, that would protect engineers (and the public) from unqualified practitioners, build public recognition for the profession, and stand against unethical practices and inadequate compensation. The Virginia Society of Professional Engineers (VSPE) was established in 1936 to facilitate that goal on a statewide level.

VSPE is the only dedicated professional organization that represents and protects the rights of Professional Engineers before the state licensing board and the Virginia General Assembly. Similar to what the American Medical Association and the state Bar Associations provide for their physician and attorney members.

○ **Virginia Water Environment Association (VWEA):**

[www.vwea.org](http://www.vwea.org)

The Virginia Water Environment Association seeks to preserve and enhance Virginia's water environment, now and for future generations. Founded in 1947, the Virginia Water Environment Association is a non-profit, technical and educational organization focused on producing quality programs for continuing education and training for our members, the technical community and the general public. VWEA is a member association of the Water Environment Federation (WEF) and collaborates with many other industry organizations, such as WEF and the Virginia Section of the American Water Works Association.

○ **Women's Transportation Seminar (WTS):**

<http://www.wtsinternational.org/centralvirginia>

Founded in 1977, WTS is an international organization dedicated to building the future of transportation through the global advancement of women. Boasting more than 5,000 members--both women and men--WTS is helping women find opportunity and recognition in the transportation industry. Through its professional activities, networking opportunities, and unparalleled access to industry and government leaders, WTS is turning the glass ceiling into a career portal.

WTS stands for Women's Transportation Seminar, which was how it was named when founded in 1977 when women couldn't get subsidized for association memberships unless they were educational. But times have changed, and now joining an association is an opportunity women and men can take advantage of to work together and benefit each other in their careers.

## ○ **Food and Beverage**

### ○ **ACF Virginia Chefs Association:**

<http://www.vachefs.org>

This apprenticeship training program has been designed to provide future culinarians entering the workplace with comprehensive training in the practical and theoretical aspects of work required in a highly skilled profession.

### ○ **Virginia Beer Trail:**

<http://www.vabeertrail.net>

Tracks Virginia's craft and micro-breweries. It provides information on recent beer-related news, a list of breweries, stores and outlets and is member based.

### ○ **Virginia Craft Brewers Guild:**

<http://virginiacraftbrewers.org/default.aspx>

Organizes craft brewers for purposes of economic development, business development, supply chain management, tourism and government affairs. Membership is extended to craft brewers, and associate memberships are extended to businesses and organizations that provide support services or products to the industry (e.g., equipment manufacturers, agricultural interests, economic development, etc.).

### ○ **Virginia Vineyards Association:**

<http://www.virginiavineyardsassociation.com>

Begun in 1979 as a joint effort among Virginia viticulturists, wineries and Virginia Polytechnic Institute and State University. The association promotes discussion of mutual interests in various aspects of the Virginia wine industry for all levels of wine enthusiasts.

### ○ **Virginia Wine:**

<http://www.virginiawine.org>

Provides information about wineries, wine events, and the wine industry across Virginia. It is the most comprehensive guide to the state's expansive wine industry. The site also provides support for the burgeoning cider industry across the state.

## ○ **Health and Life Sciences**

### ○ **Healthcare Supplier Diversity Alliance:**

<http://www.hsdafordiversity.org>

Leads healthcare supplier diversity by building awareness through education and creating pathways to potential opportunities for historically underutilized businesses and all healthcare supply chain stakeholders.

### ○ **Virginia Association for Health Care Resource and Materials Management (AHRMM):**

<https://www.vahrmm.net/>



The premier membership group for healthcare supply chain professionals. It strives to provide the education, information, and resources necessary for its members to remain at the top of their field. With approximately 4,000 members worldwide, it offers numerous opportunities for professionals to reach their highest potential and network with the best.

○ **Virginia Biosciences Health Research Corporation (VBHRC):**

<https://www.viriniacatalyst.org/>

Mission is to foster collaborative scientific research innovation and public/private partnerships. It draws upon the collective and institutional life science strengths of five of Virginia's top research universities. Research and collaboration from private sector corporations, foundations and federal sources centers in three focus areas: bioinformatics and medical informatics, point of care diagnostics, and drug discovery and delivery. For more information contact the Virginia Economic Development Partnership at <http://www.yesvirginia.org>

○ **Virginia Biotechnology Association (VABIO):**

<http://www.vabio.org>

The premier statewide non-profit trade association representing the life sciences industry in the Commonwealth of Virginia. Nearly 200 member organizations have joined forces to make VABIO an effective advocate for the biopharmaceutical and device industries before federal, state and local policy-makers. VABIO is the official state affiliate of the Biotechnology Industry Organization (BIO), in Washington, D.C. Numerous networking and business match-making events for member organizations, the Association also provides discount programs and exclusive incentives to help members reduce costs and meet the expert connections they need to thrive.

○ **Virginia Hospital and Healthcare Association (VHHA):**

<http://www.vhha.com>

VHHA has 35 member health systems and hospitals, representing 110 community, psychiatric, rehabilitation and specialty hospitals throughout Virginia. Their mission is to improve the health status of the communities they serve. VHHA's activities focus on four areas: representation and advocacy, education, communication and health care data.

○ **Information Technology**

○ **Agile Richmond:**

<http://agilerichmond.org>

Agile Richmond is a professional non-profit organization of people in the Richmond, Virginia area committed to Agile and Lean practices. Agile Richmond is a vibrant, well-run organization promoting the opportunity for its members and guests to share knowledge, excitement and learning about Lean and Agile in both theory and practice.

○ **Association of Information Technology Professionals (AITP) – Richmond:**

<http://www.aitprich.org>

AITP was founded to provide learning and growth opportunities to information technology managers and staff through networking, chapter activities, conferences, seminars and special interest groups. Today it offers industry leadership and opportunities for professional development and personal growth to its more than 5,000 professional members across all disciplines and to its 6,000 student members. The Richmond Chapter provides the local presence and meeting forum to deliver the most tangible benefits associated with AITP. With nearly 100 members representing over 60 local organizations, the Richmond Chapter is an

excellent forum for networking, informal discussions, educational seminars, and exchange of ideas.

○ **Black Data Processing Associates (BDPA) Richmond:**

<http://www.bdpa.org/group/RI>

BDPA is a pro-active, non-profit community service organization with the guiding principle to "Educate to Elevate," and the mission of "Educating the community through technological knowledge." BDPA has a diverse representation of information technology professionals, such as programmers, analysts, engineers, managers, instructors, and entrepreneurs. As a member, you are provided opportunities to enhance your networking skills, play an active role in planning, developing, and implementing local and national projects, as well as enhance your personal and professional goals. With several hundred members, the Richmond Chapter is an excellent forum for networking, informal discussions, educational seminars, and exchange of ideas.

○ **Central Virginia Ruby Enthusiasts Group (CVREG):**

<http://www.cvreg.org>

Is a Richmond-based group for the advancement and furtherance of the Ruby programming language and the Rails web application. Its focus is to keep the central Virginia Ruby community connected, provide venues to learn about developments and trends in the larger Ruby ecosystem, and to help new Rubyists get started.

○ **Data Management Association - Central Virginia Chapter:**

<http://dama-cv.org>

A not-for-profit, vendor-independent, professional organization dedicated to advancing the understanding, development and practice of managing data, information and knowledge as key enterprise assets. Workshops and lectures are given by many of today's thought leaders on topics such as: data quality, data architecture, data governance, data modeling, data warehousing, data mining, business intelligence, and service oriented architecture

○ **Information Systems Security Association of Central Virginia (ISSA-CV):**

<http://centva.issa.org>

ISSACV is a global organization for information governance, control, security, and audit professionals. ISSA is the largest international, not-for-profit association for information security professionals. Founded in 1977, the ISSACA Virginia Chapter serves over 900 members across the state by providing training opportunities through chapter meetings and seminars; exam review courses; resource sharing; advocacy; and professional networking on a local level. It provides educational forums, information resources and peer interaction opportunities to enhance the knowledge, skill and professional growth of its members.

○ **LeanInRVA:**

<http://leanincircles.org/circle/leaninrva>

This circle is designed to bring woman of all ages in the RVA area together to share, mentor, support, grow, and laugh. The central topic is how to LEAN IN and make the most out of your career, time, energy, etc. It's a place where we can share our issues and struggles and hear what others did in that situation. We believe in development across three areas - professional/career, personal, and community. We align all that we do to one of those areas.

○ **Refresh Richmond:**

<http://refreshrichmond.org>

Refresh Richmond is a community of designers, developers and other web professionals working to improve the creative, technical and professional aspects of new media endeavors in the Greater Richmond area.

○ **Richmond Adobe Users Group:**

<https://www.meetup.com/804RVA/events/246222739/>

The Richmond Adobe User Group focuses on Adobe software and the people who use it. They primarily focus on InDesign, Photoshop, Illustrator, and Acrobat. However, they do venture of the print path for web and video too.

○ **Richmond Java Users' Group (RJUG):**

<http://www.meetup.com/Richmond-Java-Users-Group>

RJUG is for Java professionals and enthusiasts in the Richmond, VA area.

We meet the third Wednesday of each month. Our goal is to provide a forum for the Java community to discuss current trends in the programming language and software development practices. We host speakers to discuss current trends in Java, JVM-hosted languages and software development practices.

○ **Richmond SharePoint User Group:**

<http://www.richmondsharepoint.org/SitePages/Home.aspx>

The Richmond SharePoint User Group reaches the SharePoint community in the metro Richmond area and beyond. We seek to build community among SharePoint enthusiasts for learning, sharing, and connecting. Our group consists of professionals from all SharePoint roles and from a broad cross section of business sectors, including the private sector, legal, education, state and federal government, nonprofit and for profit companies and organizations.

○ **Richmond SQL Server Users Group:**

<https://www.meetup.com/Richmond-SQL-Server-Users-Group/>

The Richmond SQL Server User Group is a professional and social user group based in Richmond, Virginia for Database Developers and Architects to explore the Microsoft SQL Server database.

○ **Richmond.NET Users Group:**

<https://www.meetup.com/Richmond-NET-User-Group/>

The Richmond .NET Users Group meets on a regular basis to discuss and share information on variety of topics focused on Microsoft .NET. The aim is to build better software by sharing .NET-related development practices, code, and resources.

○ **RichTech:**

<http://www.richtech.com> and <http://richtech.com/event>

Is a member-driven association of businesses and organizations working together to ensure the continued growth of central Virginia's dynamic technology-based economy. They support the growth of existing technology industries and help identify Greater Richmond as the location of choice for new and emerging technology companies.

○ **RVA (Richmond, Virginia's) Technology Thursday (Meetup):**

<http://www.meetup.com/RVATechThursday>

Is the sophisticated & laid back environment that enables us to meet and discuss the things we are most passionate about in the tech industry. Mobile apps, drone farmers, local techpreneur releases, and HBO's Silicon Valley finally have a designated place for open discussion with other like-minded "techies". Join us every "First Thurs" of every month to catch up, network, and support other innovative techies in Richmond.

○ **RVATech/Women**

<http://rvatechwomen.com/>

Brings together technology professionals to learn, network and collaborate on issues and opportunities facing women in technology once each year in Richmond. This premier conference on women in technology, is hosted by the Richmond Technology Council's WIT Forum and is held in Richmond each October at the Greater Richmond Convention Center.

○ **Human Resources**

○ **Greater Richmond Society of Resource Management (SHRM)**

<http://richmondshrm.org>

Greater Richmond SHRM is a professional human resources membership association headquartered in Alexandria, Virginia. The largest association in its field, SHRM promotes the role of HR as a profession and provides education, certification, and networking to its members, while lobbying Congress on issues pertinent to labor management. Richmond, with 1200 members, is one of largest, and oldest chapters of SHRM in the U.S. The Richmond Chapter was founded 54 years ago.

○ **PACE:**

<http://www.richmondshrm.org/?page=PACE>

Monthly career transition meeting for HR professionals (HR, Training, and Recruiting), held at Lee Hecht Harrison. PACE is part of Richmond SHRM (Society for Human Resources Management). We meet on the second Wednesday of each month at the Lee Hecht Harrison's large conference room and are invested in helping you achieve job search success!

○ **Richmond Recruiters Roundtable (RRR):**

<https://www.linkedin.com/grp/post/51006-5983956161299243011>

The Richmond Recruiter Roundtable is a membership of recruiting professionals with a shared commitment to professional development, peer interaction, and understanding market trends. This membership offers a forum where recruiters can get up to date information on trends, techniques, tools, technology and training, as well as vendor products and services information.

○ **Law / Legal**

○ **Legal Marketing Association (LMA):**

<http://www.legalmarketing.org/virginias>

LMA is the universal voice of the profession, a forum that brings together CMOs and entry-level specialists from firms of all sizes, consultants and vendors, lawyers, marketers from other professions, and marketing students to share their collective knowledge. Members at every stage in their career development benefit from their LMA participation because our broad array of programs and services can be tailored to their needs:

- **The Metropolitan Richmond Women's Bar Association (MRWBA):**  
<http://mrwba.org>  
MRWBA's mission is to improve the professional competence of area lawyers, including its members, through educational and other means, as well as to support and enhance the personal satisfaction and professional advancement of women in the legal profession and in the judiciary.
- **The Virginia Bar Association (VBA):**  
<http://www.vba.org>  
A voluntary organization of Virginia lawyers committed to serving the public and the legal profession by promoting the highest standards of integrity, professionalism and excellence in the legal profession; working to improve the law and the administration of justice; and advancing collegial relations among lawyers.
- **Manufacturing**
- **Home Building Association of Richmond (HBAR):**  
<http://hbar.org>  
Champions housing and community. A non-profit trade association affiliated with the Home Building Association of Virginia and the National Association of Home Builders, representing members in the building industry.
- **Virginia Energy Sense (VES):**  
<http://www.virginiaenergysense.org/>  
Is the Commonwealth's energy education program. Our mission is to help all Virginians understand their energy use and, more importantly, how to save energy easily and cost effectively. Reducing energy consumption will put money in your back pocket. It will also help our state's economy and clean our air, land and water. That's why saving energy just makes good sense.
- **Virginia Manufacturers Association (VMA):**  
<http://vamanufacturers.com>  
Develops constructive policies and activities on behalf of industry by serving as an advocate for legislative, regulatory, taxation, environmental, workplace, business law, insurance, and technology issues, and as an aggregator of business services for members.
- **Management / Administration**
- **International Facility Management Association (IFMA) Richmond chapter:**  
<https://www.ifmarichmond.org>  
The Richmond Chapter of the International Facility Management Association has focused on providing continuing education in the form of monthly educational seminars and facility tours as

well as facility management networking opportunities within the Central Virginia area.

○ **Richmond Medical Group Management Association (VMGMA):**

<http://rmgma.org>

RMGMA serves the needs of medical group management professionals and affiliates in the Central Virginia region. RMGMA is a non-profit association, a regional chapter of the Medical Group Management Association and an affiliate of the VMGMA. General membership luncheons are held monthly.

○ **Risk Management Association (RMA) Richmond Chapter:**

<http://community.rmahq.org/richmond/home?ssopc=1>

Founded in 1914, The Risk Management Association (RMA) is a not-for-profit, member-driven professional association, whose sole purpose is to advance the use of sound risk principles in the financial services industry. RMA promotes an enterprise approach to risk management that focuses on credit risk, market risk, and operational risk. The Richmond Chapter, like all RMA chapters, is organized and run by volunteer members.

○ **Virginia Local Government Management Association (VLGMA):**

<http://icma.org/en/va/home>

The Virginia Local Government Management Association (VLGMA) is a non-profit, non-partisan organization composed primarily of city, town, and county managers and key members of their management teams. The primary goal of the association is to strengthen the quality of local government through professional management. The association seeks to promote professional management in a variety of ways including training, networking, and resource sharing.

○ **Virginia Apartment and Management Association (VAMA):**

[www.vamaonline.org](http://www.vamaonline.org)

VAMA is your leading advocate for quality rental housing. We serve the interest of multifamily owners, managers, developers and suppliers by maintaining a high level of professionalism in the multifamily industry to better serve the rental housing needs of the public.

○ **Virginia Society of Association Executives (VSAE):**

[www.vsaе.org](http://www.vsaе.org)

VSAE is the only association in VA that serves the VA association management industry.

○ **Marketing**

○ **American Marketing Association – Richmond Chapter (AMA):**

<http://amarichmond.org>

AMA is one of the premier professional organizations in the Greater Richmond business region, with more than 300 active members. Members are marketing professionals, educators and students representing a wide variety of industries, government, nonprofits, education and services who all share one thing: a passion for marketing. They provide opportunities to learn, connect, serve and grow through educational programs and special events as well as leadership and volunteer experiences.

○ **Society of Marketing Professional Services (SMPS VA):**

[www.smpsva.org](http://www.smpsva.org)

SMPS VA is the definitive resource for marketing and sales of professional services for the built and natural environment in the Commonwealth of Virginia.

We currently have over 80 members with firms from Roanoke to Charlottesville to Virginia Beach. We encourage all individuals involved in the aspects of marketing to participate in our programs and organization.

## ○ **Nonprofit**

### ○ **Center of Nonprofit Excellence:**

<http://pnerichmond.org>

Through BoardLink, the Partnership facilitates the connection of nonprofit organizations to trained and talented individuals who are interested in nonprofit board service. BoardLink prepares individuals for board service and aligns their passions and skills with the mission and needs of organizations.

### ○ **HandsOn Greater Richmond:**

<http://www.handsonrva.org>

HandsOn Greater Richmond provides a link for individuals, families, teams, and corporate groups to join together and engage in meaningful volunteer opportunities within RVA. The group offers unique, fun, and flexible ways to get connected and involved.

## ○ **Payroll**

### ○ **American Payroll Association – Richmond Chapter:**

<http://apa-richmond.com/index.php>

The American Payroll Association Richmond Chapter, Inc., provides APA support throughout Central Virginia.

The Richmond Chapter is an approved American Payroll Association to award Continuing Education Units (CEUs) and a Virginia Board for Accountancy approved sponsor of Continuing Professional Education (CPEs). This chapter is 30 years old.

## ○ **Public Relations**

### ○ **Public Relations Society- Richmond Chapter:**

<http://www.prsarichmond.org>

A professional association serving Central Virginia public relations practitioners.

## ○ **Real Estate**

### ○ **Commercial Real Estate Women - Richmond Chapter:**

<http://www.crewrichmond.org>

Is an organization of experienced commercial real estate professionals from diverse fields established to enhance and promote members' achievement of their full personal, professional, and leadership potential as a result of the opportunities for interaction and communication provided on both local and national levels.

### ○ **Greater Richmond Association of Commercial Real Estate (GRACRE):**

<http://www.gracre.org>

GRACRE provides opportunities for professionals in all disciplines relating to commercial real estate to network and socialize. GRACRE is the only organization in Richmond whose primary mission is to be an advocate for commercial property owners, developers, and related professionals. GRACRE proactively addresses issues affecting the commercial real estate industry in Richmond.

○ **Greater Richmond Relocation Council (GRRC):**

<http://richmondrelo.org>

The Greater Richmond Relocation Council (GRRC) was formed by relocation professionals in the Richmond metropolitan area. The GRRC was created by its members to share and gain knowledge on issues, challenges and solutions in the evolving field of relocation.

○ **Home Building Association of Richmond:**

<http://www.hbar.org>

Champions housing and community. A non-profit trade association affiliated with the National Association of Home Builders, representing members in the building industry.

○ **Needles Eye:**

<http://www.needleseye.org>

Needle's Eye Ministries, Inc. is an interdenominational non-profit organization whose aim is to see the Richmond marketplace transformed through Christians living out their faith at work.

○ **Richmond Hill:**

<http://www.richmondhillva.org>

Seeking God's healing of metropolitan Richmond through prayer, hospitality, racial reconciliation and spiritual development. Come join us!

○ **Richmond Association of Realtors (RAR):**

<http://rarealtors.com/education-home>

We are central Virginia's largest trade association, serving over 4,000 REALTORS® who live and work in the Richmond metropolitan area. Our focus is the success of our members. Our vision is to be the preeminent provider of innovative services to real estate professionals, setting the standard by which other associations are measured. We constantly promote the image of REALTORS® as valuable professionals essential to the real estate transaction.

○ **Public Relations**

○ **Public Relations Society (PRSA) - Richmond Chapter:**

<http://www.prsarichmond.org>

The Richmond chapter has roots that go back nearly 70 years, to the founding in 1946 of the Richmond Public Relations Association. In 1995, the Richmond Public Relations Association merged with the Old Dominion Chapter of PRSA, establishing one of the largest PRSA chapters in the country. Today, PRSA Richmond serves over 300 members. The chapter is driven by its mission to help a diverse community of members:

- Advocate for the profession
- Achieve ethical and professional excellence
- Drive strategic outcomes for their organizations

PRSA Richmond offers a full [calendar of events](#), which include monthly luncheons, professional development seminars, [awards programs](#) and more.

○ **Sales & Marketing**

○ **American Marketing Association- Richmond:**

<http://amarichmond.org>

The American Marketing Association is one of the largest marketing associations in the world



and Richmond is home to one of the most vibrant local chapters. They are the vital community for all marketers in the Richmond region to learn, connect, serve and grow.

○ **Society of Marketing Professional Services (SMPS) – Richmond:**

<http://www.smpsva.org>

SMPS is a resource for marketing and sales of professional services for the built and natural environment in the Commonwealth of Virginia. SMPS currently has over 80 members with firms from Roanoke to Charlottesville to Virginia Beach. We encourage all individuals involved in the aspects of marketing to participate in our programs and organization.

○ **Hospitality Sales and Marketing Association (HSMAI) Virginia:**

<http://connect.hsmi.org/virginia/home>

The mission is to grow business at hotels and their partners through fueling sales, inspiring marketing and optimizing revenue. Resources for sales professionals to fuel sales in their organizations, including articles, white papers, conference presentations, and templates

○ **National Association For Catering and Events- Richmond (NACE):**

<https://www.rvanace.com/>

NACE is the oldest and largest professional association that addresses all aspects of the catering industry. Through the collective efforts of members, chapters, committees and the Foundation of NACE, NACE is at the forefront of the issues that directly affect you and your business. From educational programs to standards, to ethics, to legislative monitoring, NACE leads the way.

○ **UR Robins School of Business Speaker Series:**

<http://robins.richmond.edu/speaker-series/index.html>

Their titles range from CEO to CFO, to authors, publishers and athletes. Speakers come here to share their captivating stories of the business world - and everyone is invited.

The Robins School hosts two signature speaker series each academic year: [C Suite Conversations](#) and [Robins Executive Speaker Series](#)

○ **Tax**

○ **Virginia Association of Local Tax Auditors (VALTA):**

<http://www.valta.org>

Virginia members' contact information at <http://www.valta.org/members.shtml#Richmond>

○ **Virginia Society of Enrolled Agents (VASEA) Richmond:**

<http://vasea.org/richmond-chapter-rc>

VASEA continually strives to promote you and to educate the public on the importance of your role as The Tax Professional. It increases a tax professionals visibility at all levels of tax administration by maintaining a close working relationship with the IRS, the Virginia Department of Taxation and the local Commissioners of the Revenue. A breakfast meeting, with one hour of CPE, is generally held on the second Thursday of each month except April. The breakfast meetings begin at 7:30 a.m. and are held at the Westwood Racquet Club.

○ **Virginia Society of Tax & Accounting Professionals:**

<http://www.virginia-accountants.org>

Since 1948 the Virginia Society of Tax & Accounting Professionals (formerly known as the Accountants Society of Virginia) has been providing rigorous educational opportunities, elevating high standards of proficiency and integrity, and promoting and protecting the interests

of tax preparers, accountants, and bookkeepers across Virginia

○ **Virginia Government**

○ **Virginia Economic Development Partnership (VEDP):**

<http://www.yesvirginia.org>

Serves those seeking a prime business location, increased trade opportunities and increased expansion of VA's economy. VEDP was formed to "Enhance the quality of life and raise the standard of living for all Virginians, in collaboration with VA communities, through aggressive business recruitment, expansion assistance, and trade development"..."expanding the tax base and creating higher-income employment opportunities." To fulfill this mission, it focuses on cultivating new business investment, fostering international trade growth and encouraging the expansion of existing VA businesses.